

Mohammad Vohra

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Objective

To attain a position in the industry where I can show my skills and benefit my company and myself both. I would like to work to challenge myself to reach to a new level in my life as well as fulfilling my financial requirements.

Experience

BUSINESS DEVELOPMENT EXECUTIVE | NiviData Consultancy | JULY 2017 – JULY 2018

- ❖ Lead generation via Facebook, Twitter, LinkedIn, Instagram
- ❖ Requirement gathering
- ❖ Making a feature list
- ❖ Email marketing and shoot campaign specific to a domain
- ❖ Cold calling
- ❖ Submit a proposal on bidding portals Upwork, PPH, Guru, Freelancer, Fiverr, etc.

Sr. BUSINESS DEVELOPER | Devhen Applab Pvt.Ltd.| August 2018 – July 2019

- ❖ Lead Generation through Social Media (Facebook & Twitter)
- ❖ Lead Generation through LinkedIn
- ❖ Connecting to different overseas people
- ❖ Regular presentations, Meeting with clients and scheduling appointment
- ❖ Business revenue Management
- ❖ Follow up and inquiry generation till confirmation

Sr. BUSINESS DEVELOPER | Harmis Technology.| July 2019 – Currently work here

- ❖ Bidding on portal (freelancer, Upwork, LinkedIn, PPH)
- ❖ Communication with clients
- ❖ Requirement gathering
- ❖ Explains the project work to developers
- ❖ Project management
- ❖ Dealing with international market

Education

BACHELOR OF ENGINEERING | 2011 – 2017 | ALPHA COLLEGE OF
ENGINEERING AND TECHNOLOGY

★ Information and Technology

★ HSC | 2010 – 2011 | BVD HIGHER SECONDARY SCHOOL

★ SSC | 2009 – 2010 | GOLDEN HIGH SCHOOL

Technical Skills:

- Languages: Basic Graphic Design
- Familiar with: MS Office, Powerpoint, Excel

Strength:

- Hard Working
- Self-Motivator
- Punctual
- Convincing Ability
- Dedication

Declaration:

I hereby declare that whatever information I have provided above is correct to the best of my knowledge.